



GLOBAL PACIFIC  
FINANCIAL SERVICES LTD.

## Practice Development Series Module 5A Discovery

Submitted by Rica Zara on September 26, 2022 - 1:48pm

**Upcoming Events  
Across B.C. Region**

GREATER VANCOUVER    KOOTENAY    VANCOUVER ISLAND    THOMPSON OKANAGAN

**Advocis** >

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# Practice Development Series

Join us on Tuesday, October 11, 2022, at 8:30 A.M. (PDT) for Module 5A

Register Early!  
Register Now

## Module Five: Discovery

The Greater Vancouver Chapter is proud to sponsor the Advocis Practice:

Development series, focusing on skills and knowledge that newer advisors

need to be successful. The modules are delivered in two parts by

## Module Five: Discovery

### Development Series

#### Hosted by Advocis Vancouver Island Chapter:

- Module 1A: Business Planning: March 8, 2022
- Module 1B: Business Planning/Mentor Input: March 15, 2022
  
- Module 2A: Marketing: April 12, 2022
- Module 2B: Marketing/Mentor Input: April 19, 2022
  
- Module 3A: Prospecting: May 10, 2022
- Module 3B: Prospecting/Mentor Input: May 17, 2022

#### Hosted by Advocis Greater Vancouver:

- Module 4A: Engagement: September 13, 2022
- Module 4B: Engagement/Mentor Input: September 20, 2022

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- **Module 5A: Discovery: October 11, 2022**
- Module 5B: Discovery/Mentor Input: October 18, 2022
  
- Module 6A: Needs Analysis: November 8, 2022
- Module 6B: Needs Analysis/Mentor Input: November 15, 2022

#### Hosted by Advocis Greater Thompson Okanagan:

- Module 7A: Advice Delivery: December 6, 2022
- Module 7B: Advice Delivery/Mentor Input: December 13, 2022
  
- Module 8A: Fine Tuning your Financial Advisory Practice: January 10, 2023
- Module 8B: Fine Tuning your Financial Advisory Practice/Mentor