



GLOBAL PACIFIC  
FINANCIAL SERVICES LTD.

## Reminder: Development Series Module 3B- Prospecting(Mentor Session)

Submitted by Krishan on May 16, 2022 - 9:26am

An advertisement for Advocis events. It features a woman in a hijab and business attire speaking. The background is a blurred office setting. A green triangle in the bottom right corner contains the Advocis logo. Text overlays include 'Upcoming Events Across B.C. Region' and four regional categories: Greater Vancouver, Kootenay, Vancouver Island, and Thompson Okanagan.

Upcoming Events  
Across B.C. Region

GREATER VANCOUVER    KOOTENAY    VANCOUVER ISLAND    THOMPSON OKANAGAN

Advocis















































Join us on Tuesday, May 17 (PDT) for Module 3B of the Practice Development Series.  
**Register Early**  
Register Now

**Session Title:**  
The Vancouver Island Chapter is proud to offer the Advocis Practice Development series, focusing on skills and knowledge that newer advisors need to be successful. The modules are delivered in two parts by experienced  
• Please note that registration for this event will close on May 15, 2022, at

## Development Series

### Hosted by Advocis Vancouver Island Chapter:

- Module 1A: Business Planning: March 8, 2022
- Module 1B: Business Planning/Mentor Input: March 15, 2022
  
- Module 2A: Marketing: April 12, 2022
- Module 2B: Marketing/Mentor Input: April 19, 2022
  
- Module 3A: Prospecting: May 10, 2022
- **Module 3B: Prospecting/Mentor Input: May 17, 2022**

### Hosted by Advocis Greater Vancouver:

- Module 4A: Engagement: September 13, 2022
- Module 4B: Engagement/Mentor Input: September 20, 2022
  
- Module 5A: Discovery: October 11, 2022
- Module 5B: Discovery/Mentor Input: October 18, 2022
  
- Module 6A: Needs Analysis: November 8, 2022
- Module 6B: Needs Analysis/Mentor Input: November 15, 2022

### Hosted by Advocis Greater Thompson Okanagan:

## Questions:

If you have any questions or concerns regarding this event, please reach out to  
• Module 7A: Advice Delivery: December 6, 2022  
the Advocis Vancouver Island at: [Vancouverisland@advocischapter.ca](mailto:Vancouverisland@advocischapter.ca).  
• Module 7B: Advice Delivery/Mentor Input: December 13, 2022

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